# New England Chapter Chapter Chatter AMERICAN PUBLIC WORKS ASSOCIATION

Summer 2024















Sanitary Equipment











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### **Membership Corner**

### **Executive Committee**

Not a member or trying to recruit a friend? Take advantage of this offer.

**First-Time Member Special Offer:** \$99 for your first year

Get your first year of individual membership at half price! Any employee or official of a governmental agency, manufacturer/supplier, contractor, or consulting firm who is actively engaged in the field of public works and has not previously been an APWA National Association member is eligible for the First-Time Member Special Offer. If you have any questions, please contact the National membership team at 800-848-2792 or memberservices@apwa.net.

### Officers of the Chapter (All Officer Terms Are for One Year Expiring in 2024)

Thomas Roy President

Lisa Schaeffler 1st Vice President

John P. Lawlor, Jr. 2nd Vice President

Molly Otero Secretary-Treasurer

Richard Benevento Director, Region 1

John Westerling Council of Chapters Delegate

#### **Connecticut Directors**

Tom Modzelewski Kirk Severance Stephen Sopelak Howard Weissberg

#### **Massachusetts Directors**

Sean Ciancarelli David Field Christopher Gallagher Mikel Mvers Julie Piacentini David Pinsonneault F Adam Yanulis Patrick Yeo

### **New Hampshire Director**

Kürt Blomauist Chris Mulleavey

### **Rhode Island Director**

Robert Dexter William Riccio

#### **Vermont Director**

Karen Adams Zach Blodgett

### **Past Presidents Advisory Council**

John Bechard Stephen Mattscheck Anthony Garro Richard Barrett Gordon Daring

#### **Past Presidents**

John Westerling Tim Webb Jennifer R. Perrv Richard P. Merson Walter F Veselka Richard J. Benevento Kevin Sheppard Michael Mancini Thomas C. Collins Robert L. Movlan James Sollmi Steven F. Parkinson Julia A. Forgue Richard F. Stinson Don B DeHart A. Thomas DeMaio Sheila M. McGauvran Ronald B. Manning Robert R. Albee Lon R. Hultgren Walter J. Tonaszuck Theodore S. MacLeod S. Robert Pryzby F. Worth Landers Ronald H. Ford William D O'Neill

#### **Directors Emeritus**

Jacqueline A. Connors Jack J. Henebury

### Welcome to the Summer 2024 issue of the Chapter Chatter. we hope you like the new look!

Please submit story ideas, articles, or topics of interest. We're always looking for content.

### Thank you to the Newsletter Team

Amanda Bazinet ABazinet@VHB.com

Christine King cking@theengineeringcorp.com

Gregory Russell GRussell@VHB.com

Mike Myers MMyers@theengineeringcorp.com

Sean Ciancarelli sciancarelli@beverlyma.gov

# 2024 NEAPWA Chapter Events

Date	Title	Location	City/State
August 21	EC Board Meeting	Zoom	
September 7	NEAPWA Networking Event	Establishment	Atlanta, GA
September 8-11	Public Works Expo (PWX)	Georgia World Congress Center	Atlanta, GA
September 10	EC Board Meeting	Georgia World Congress Center	Atlanta, GA
September 10	NEAPWA Networking Event	Painted Duck	Atlanta, GA
September 9	NEAPWA Chapter Dinner	College Football Hall of Fame	Atlanta, GA
October 16	Fall/Snow&Ice/EC Board Meeting	Boxboro Regency Hotel and Conference Center	Boxboro, MA
November 20	EC Board Meeting	Zoom	
December 7	EC Holiday Board Meeting	Mystic Marriott Hotel & Spa	Groton, CT



### Save the Dates

### **Welcome Reception**

September 7, 2024 6:00-9:00 pm Establishment 1197 Peachtree St NE #517 Atlanta, GA 30361

### **Chapter Dinner and Awards Celebration**

September 9, 2024 6:15-10:00 pm College Football Hall of Fame 250 Marietta St NW Atlanta, GA 30313

### Closing **Networking Event**

September 10, 2024 4:00-7:00 pm The Painted Duck 976 Brady Ave NW Atlanta, GA 30318

**Registration closes** August 30, 2024

# President's Message

I hope this message finds you well in the New Year. It is with great humility and enthusiasm that I assume the role of President for our esteemed chapter for 2024. Recognizing the rich history and legacy we hold as leaders among APWA chapters only deepens my commitment to serving in this role.

As we kick off the new year, I am thrilled to share some changes within our leadership. Molly Otero is taking on the crucial role of Secretary/Treasurer, succeeding Jacqui Connors, who served admirably for 11 years. A heartfelt thank you to Jacqui for her dedicated service, and a warm welcome to Molly-we look forward to the fresh perspectives she brings.

Looking ahead, a primary goal for this year is to grow our membership and encourage greater involvement from our membership in our committees and programs. Your participation is vital in shaping the future of our chapter and advancing the goals of public works in our region.

I encourage each of you to get involved and inspire your colleagues to do the same. Feel free to reach out to any of the committee chairs or myself if you are interested in becoming more involved in the Chapter.

I am excited to announce a significant initiative to gain recognition for our front-line employees from APWA National as "associate" members. These individuals are the face of public works, directly interacting with our residents. By including them in APWA, we not only acknowledge their crucial role but also empower them to see themselves as First Responders. This step not only strengthens our profession but also aids in garnering the recognition our front-line workers deserve.

As we navigated through the winter months where most of us were focused on snow operations and budgetary concerns, I eagerly anticipated the NEAPWA Spring Conference on April 8th. The event took place at a new and exciting venue, the New England Air

Museum in Windsor Locks, CT. It was a refreshing experience, bringing together professionals from various backgrounds to share insights and knowledge. We had the full run of the museum, including the use of flight simulators-a unique and fun experience.

The NEAPWA Vermont Equipment Show on May 8th in Barre, Vermont, the National Public Works Week Luncheon on Mav 22nd at Granite Links Country Club in Quincy, Massachusetts, and the Summer Conference June 12-14th at the Seacrest in North Falmouth, Massachusetts were also rewarding events that provided invaluable opportunities for networking, learning, and celebrating the incredible contributions of public works professionals.

This year, our National Conference, PWX, will be held in Atlanta, Georgia, in early September, and our Chapter Dinner Committee is already working on finding a great venue for our Chapter Dinner in this exciting city.



In closing, I want to express my gratitude to each one of you for being part of Public Works. Whether you are a consultant, material supplier, or Public Works Director, you play a pivotal role in enhancing the quality of life for the residents we serve-you make a difference. Let us embrace the challenges and opportunities that lie ahead, united in our commitment to improve and support Public Works!

Looking forward to a great 2024!

Th. J. Day Thomas J. Roy, PE **NEAPWA** President

# Fall Conference

The Chapter hosted its annual Fall Conference on October 18, 2023, at the Boxborough Regency Hotel and Conference Center, bringing together 90 registered attendees from state agencies, municipalities, consulting firms, contractors, and vendors across New England. The event, which ran from 8:00 a.m. to 2:00 p.m., provided participants an opportunity to network, socialize, explore vendor table displays, and gain valuable insights from educational sessions. The conference featured two



concurrent tracks of educational sessions, offering a total of five presentations on diverse topics. Attendees benefited from detailed discussions on the following subjects: Dutton Road Bridge Replacement Project; Undergrounding Overhead Wires; Building, Implementing, Managing a Mobile GIS Municipal Infrastructure Management System; and When Does It Make Sense to Rehabilitate a 50-Year-Old Surface Water Plant:

### October 18, 2023

and a panel discussion: Why Use Qualification-Based Selection. Participants were eligible to receive Continuing Education Units (CEUs) for their involvement in the sessions. Included in the conference's agenda was the election of Chapter Officers for the 2024 term. Additionally, the **Executive Committee Board** meeting was held from 1:00 p.m. to 2:00 p.m. to conduct chapter business.





# Holiday Board Meeting and Dinner

December 2, 2023

On December 2, 2023, the New England Chapter of the American Public Works Association (NEAPWA) celebrated a vibrant Holiday Board Meeting and Dinner at Hotel 1620 in Plymouth, marked by camaraderie, recognition, and anticipation of the upcoming year.

The evening began with a Young Professionals reception, providing an opportunity for emerging leaders to network. This set the stage for the night's formal proceedings, starting with a board meeting and the installation of new officers.

The event honored outgoing President John Bechard from MassDOT for his dedicated service and incoming President Tom Roy from the Town of Simsbury was warmly welcomed. New Board members Patrick Yeo from Weston & Sampson, serving as Massachusetts Director, and Molly Otero as Secretary-Treasurer, were also introduced.

A notable theme of gratitude pervaded the event, with special thanks extended to the sponsors







whose support made the evening and many other NEAPWA events possible throughout the year.

As the formalities concluded. attendees enjoyed a wonderful dinner and live entertainment, featuring a talented band and a special guest appearance by Santa Claus, which added a festive touch to the celebrations.

The NEAPWA Holiday Board Meeting and Dinner set an optimistic tone for the year ahead. From emerging professionals to seasoned leaders, everyone enjoyed a night of connection and celebration, making it an unforgettable evening for all who attended.

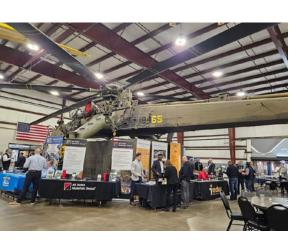


# **Spring Conference**

April 8, 2024

On April 8, 2024, the NEAPWA Spring Conference reached new heights at the majestic New England Air Museum, in Windsor Locks, CT, combining educational sessions, inspiring awards, and a rare celestial event—the eclipse.

The Connecticut awards ceremony was a highlight, celebrating excellence in public works and leadership. State Representative Jaime Foster was named Public Official of the Year for her impactful service in East Windsor, Ellington, and Vernon. Mark Moriarty from New Britain received the Leader of the Year award for his visionary leadership, while Rob D'Agostino of Meriden was recognized as



Supervisor of the Year for his commitment to excellence. South Windsor's Public Works Department earned the title of Public Works Department of the Year for their outstanding service.

Keynote speaker Max Schmitter, a retired Federal Aviation Administration (FAA) employee and New England Air Museum volunteer, captivated attendees with his insights and experiences.

Educational sessions offered invaluable knowledge and networking opportunities, poised to positively influence future public works projects. Special thanks were extended to participants of the University of Connecticut's T2 Center's Fill a Truck initiative, whose generous donations will aid those in need.

The New England Air Museum provided an exceptional venue and great playlist to accompany the eclipse! The success of the NEAPWA Spring Conference was also due to the generous support of sponsors,





who enabled the gathering of public works professionals for meaningful exchanges and celebrations of achievement.

To all attendees, speakers, awardees, organizers, and sponsors—thank you for making the NEAPWA Spring Conference a remarkable event.

# Administrative Professionals' Day

April 30, 2024

What a fantastic day we had at the NEAPWA Administrative Professional Workshop on April 30, 2024! A huge shout-out to the incredible Annie Frisoli from Creating Community, LLC, who not only facilitated the day, but also kept us all deeply engaged and inspired. Thank you, Annie, for sharing your expertise and energy!

The workshop covered essential topics such as professional values, delegating trust, and listening skills that are crucial for any administrative professional looking to excel in their role. The insights and tools shared are sure to make a significant impact in our daily work.

The day was kicked off with some inspiring opening remarks by Bill Hadley, who set the perfect tone for the day. We also had the privilege of welcoming APWA's Region 1 Director, Richard Benevento, who was introduced by Bill and shared valuable perspectives that enriched our discussions further. The event was held at the beautiful facility at the MassDOT District 3 office in Worcester, MA, providing the perfect setting for our day of learning and networking. Big thanks to Mr. Benevento for the workshop concluded.

setting up a tour of the facility after



We were also treated to a delicious lunch courtesy of Napoli's in Shrewsbury, MA—it truly was a feast fit for the fabulous team!

A special thank you to the committee for organizing such a thoughtful and beneficial event to show appreciation for our admin staff. Your hard work and dedication really shone through, making the workshop a great success.

Here's to more learning, growth, and community building. Until next time!

#NEAPWA #AdminProfessionals #CommunityBuilding





# Vermont Municipal Equipment Show and Field Day

May 8, 2024

The Vermont Municipal Equipment Show and Field Day on May 8, 2024, was a remarkable success, drawing municipal representatives and vendors from across the state, with some attendees traveling from out of state. This event offered a prime opportunity for participants to discover the latest in municipal equipment and engage in meaningful conversations about solutions tailored for their communities.

There were 540 municipal attendees from numerous municipalities, demonstrating a strong commitment to enhancing the infrastructure and services within Vermont. This year, the show expanded its reach, featuring





74 vendors, encompassing a broad spectrum of industries related to municipal equipment. These vendors displayed their state-of-the-art products and services, providing practical demonstrations and detailed insights into the latest technological advancements.

The snow plow and backhoe competitions brought an exciting and interactive dimension to the event, with the winners of the snowplow competition being Robbie German and Joe Soumar from Marlboro, VT (pictured, along with NEAPWA Chapter President Tom Roy and Vice President

Lisa Schaeffler). First runners up were Caleb Cerutti and John Phelps from VT Agency of Transportation.

These competitors displayed exceptional skill and precision, showcasing their ability to navigate snowplows through challenging courses. Their performances highlighted the importance of expertise in ensuring safe and efficient snow removal operations, particularly during Vermont's winters.

In addition, the winners of the backhoe competition were honored, with Chris Avera from Dover, VT, clinching the first place spot. First runner up was Bill Longley from Killington, VT.



We extend our heartfelt appreciation to our yearly sponsors for their steadfast support, which played a crucial role in making this event possible. Their commitment to our mission of advancing municipal services and infrastructure is invaluable, and we are deeply grateful for their ongoing partnership. We are already looking forward to next year's gathering and the continued growth of this vibrant community. Thank you for making the day a memorable success!

Written by Molly Otero, NEAPWA Chapter Treasurer-Secretary, and Karen Adams, NEAPWA Executive Committee (VT Director)

# Touch-a-Truck and Public Works Open House



In celebration of National Public Works Week, the Public Works Department and Public Library of Simsbury, CT, co-hosted a Touch-a-Truck and Public Works Open House on Saturday, May 18, 2024. This family-friendly event encouraged attendees to bring non-perishable food items to "Fill-a-Truck," aiming to support local food banks.

Participants were treated to guided tours of the Public Works facility, with ample opportunities to learn about the essential services provided by the department. The highlight for many was getting an up-close and personal look at the

town's fleet of trucks, which are integral to the smooth functioning of Simsbury.

Adding a dash of sweet fun to the day, the event also featured a cotton candy stand that guickly became a hit with the younger attendees. One of the more amusing outcomes from the cotton candy giveaway was the discovery of sticky steering wheels in several trucks the next day.

The event's success can be attributed to the dedication of numerous volunteers, notably including 4th grader Raylan. Despite his young age, Raylan demonstrated a remarkable appreciation for public

works. When interviewed about his experience, Raylan shared, "It was an amazing experience. The crew was kind and great to work with. The best atmosphere and everything ran smoothly because of teamwork." He further elaborated. saving that public works embodies a team of individuals who keep

Raylan's enthusiasm and positive outlook shone through brightly in his personal motto: "When there's a job that needs to be done, make sure you have some fun."

The event was a testament to the importance of community involvement and the indispensable May 18, 2024



role of public works in maintaining the well-being of the town. It provided a unique educational experience for all ages and highlighted the value of teamwork and community service.



# Have you heard of the DEI Roadmap?



The American Public Works Association has a goal to be more diverse, equitable, and inclusive. The National Diversity, Equity, and Inclusion (DEI) Committee has developed a "DEI Roadmap" which is intended to outline the key objectives of the Committee's efforts, how success will be identified, and the milestones that are necessary to reach the organization's goals. What do diversity, equity, and inclusion mean, when used in these contexts?

- Diversity is the representation of all of our varied identities and differences, collectively and as individuals.
- **Equity** seeks to ensure fair treatment, equality of opportunity, and fairness in access to information and resources for all.
- Inclusion builds a culture of belonging by actively inviting the contribution and participation of all people.

The strategy that the National DFI Committee has identified to achieve these goals has three main areas of focus:

Individual learning and awareness, which involves providing educational resources and facilitating training opportunities in a variety of settings on concepts like unconscious bias, cultural inclusiveness, discrimination, and leadership considerations.

Organizational culture, which involves evaluating what practices and norms are in place and whether they serve the diverse needs of

membership, with the ultimate goal of creating a welcoming community for APWA members; and ensuring APWA has formal recruitment and retention guidelines in place for the Executive Committee and other committees, and this language is aligned across chapters.

Systems and processes, which involves collecting information about leaders, members, and event attendees and evaluating a wide range of policies like selection processes for speakers and awards, membership scope and pricing, partnership strategies, and what policies are in place to elevate underrepresented voices.

Stay tuned for more about this important work! For more information, please visit https://www.apwa.org/group/ committee-for-diversity-equityand-inclusion/.

Written by Karen Adams, NEAPWA DEI Committee Chair

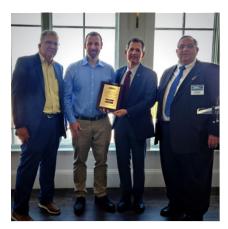
# National Public Works Week Member of the Year and Awards Luncheon

May 22, 2024

What an incredible day at Granite Links in Quincy, MA! We gathered May 22, 2024 to celebrate the dedication and hard work of the New England Chapter APWA's finest.













### C.N. Wood







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<u>cn-wood.com</u>

Since 1964, C.N. Wood has been supplying the highest quality municipal equipment throughout New England. While we're well known for our best-in-class Elgin Street Sweepers and Vactor Sewer Cleaning trucks, we also offer a wide range of other high-quality products to serve municipal customers in New England. Our Trackless Municipal Tractors clear snow from sidewalks in winter and maintain fields in summer. RapidView IBAK camera trucks help cities and towns ensure their underground utilities function properly. Madvac sweepers offer litter collection and sweeping solutions when a full-size sweeper is impractical. Additionally, our Komatsu Wheel Loaders and Excavators provide robust construction equipment offerings.

C.N. Wood excels in post-sale support, minimizing downtime and maximizing productivity. With extensive parts inventories across our nine facilities and a team of approximately 60 service technicians, we ensure your machines keep running when issues arise. Our product specialists assist in selecting and efficiently operating your equipment, and seasonal training opportunities are available for your team.

When you partner with C.N. Wood, You're Never Alone!

# EP Provides a Master Plan for D.W. Field Park, Brockton, MA



The plan sets priorities for improving D.W. Field Parkway, creating safer pedestrian and bicycle access, improving parking, incorporating sustainable stormwater solutions,

EP is working with the Wildlands Trust,

City of Brockton, the Town of Avon, the

D.W. Field Park Association, Manomet,

and The Conway School to develop

a Master Plan for D.W. Field Park.

the Old Colony Planning Council, the

and upgrading signage and waste collection.

The Plan identifies specific projects to be implemented over the next 10-20 years to provide a safer and

more sustainable natural resources

for the City of Brockton and

surrounding communities.



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envpartners.com

# EP Has a New Office Address in CT

Effective July 1, our Middletown office is moving to Glastonbury.

The new address is:
628 Hebron Ave.
Suite 303
Glastonbury, CT 06033

Please update your records with our new address accordingly. All other contact information, including telephone numbers and email addresses, will remain unchanged.

### Fuss & O'Neill





Fuss & O'Neill was founded 100 years ago as a survey company. Since then, we have grown into a full-service, multidisciplinary engineering firm specializing in civil engineering, climate resilience and sustainability, environmental and facility engineering, landscape architecture/planning, structural engineering, transportation/traffic engineering, and water, natural resources, and wastewater services. Throughout our journey, we have remained dedicated to our purpose of creating safe, healthy, vibrant, and resilient places for all.

Our centennial anniversary is an opportunity to reaffirm our dedication to solving our clients' challenges. Our projects shape the natural and built environments, improve public health and safety, and provide for a resilient and sustainable future. We reflect on our accomplishments and recognize that the next 100 years are an opportunity to provide creative, long-lasting solutions that solve our clients' immediate and future needs.

Fuss & O'Neill would like to thank our clients for their trust in us, our teaming partners for their collaboration and partnerships, and our former and current staff for their unwavering support to their profession and to each other. As we look to the next 100 years, we know that, together, we can continue to solve our clients' and society's most challenging problems and create impactful change.

### FUSS & **O'NEILL**

fando.com

### Indus

Recently, Indus assisted the Town of Andover, MA, with its first micro surfacing project. This small project worked as a test pilot to see if the micro process was a good fit for Andover's needs. The town hopes to diversify their road program with more tools allowing them to treat a wider range of road conditions in their network.

Specifically, micro surfacing works best for a pavement condition that is in the range of 80-70 PCI. This treatment will extend the life of the road up to eight years while improving skid resistance and leaving a beautiful and uniform appearance.



Overall, the Town of Andover was very happy with the successful project. If you have a road candidate showing early signs of oxidation and age-related fatigue, but not yet in need of mill-and-fill or other more major (and costly) repair, let us know. We may be able to help! You can reach us at contact@indusinc.com.

indusinc.com





### The TEC Team Continues to Grow

TEC's steady growth has continued in 2024 with the addition of several key team members. With these and other strategic hires, we have strengthened and diversified our capabilities across all disciplines.



**Kiara Farias** joined our Construction Administration team as Resident Project Manager this spring. Her experience includes the on-site supervision of many mid- to large-scale bridge and roadway projects. She is currently providing full-time oversight for the reconstruction of Route 140 at I-95 in Foxborough, MA.



**Eric Caron, PE,** was hired as a Senior Structural Engineer in TEC's Hampton office. He brings experience as a bridge engineer in Maine, Vermont, and New Hampshire where he has developed bridge designs, plans, quantity and cost estimates, and load ratings for both highway and railway structures. He will be managing bridge and culvert projects for clients throughout New England.



**John Dixson** was welcomed to TEC's Worcester office as a Senior Transportation Designer. His experience includes municipal transportation improvement projects, evaluation of roadway conditions, preparation of traffic studies, and design of traffic signals. He has created layouts for intersections and corridors, modeled proposed roadways and drainage systems, produced design submissions that meet MassDOT standards, and much more.



tecautomation.com

### **VHB**







Please join us in celebrating the well-earned promotion of Andrew Burkholder to the role of National Structures Service Leader

Andrew will be responsible for integrating and advancing the Structures Service Line across VHB's footprint. Since joining VHB in 2012, Andrew has consistently made positive impacts to VHB and our Structures Service Line, most recently serving as Director of Structures in Massachusetts

With Andrew taking on his new role, we're excited to celebrate the promotion of **Brent Richard to Director of Structures in** Massachusetts. Brent will lead VHB's 35-person structural group in Watertown, which includes a diverse set of bridge engineers, designers, and inspectors, as well as a growing number of vertical/building structural designers. Brent is a long-time trusted leader within Structures, and during his 16-plus years at VHB he has led some of our largest and most complex design-build and heavy infrastructure projects, all while spearheading the growth of VHB's burgeoning vertical structural design practice.

vhb.com

### **Weston & Sampson Celebrates 125 Years**

Weston & Sampson traces our origins back to 1899, when Robert Spurr Weston first established a consultancy in downtown Boston. In 1916, George Sampson teamed up with Mr. Weston to form Weston & Sampson. Together, they developed innovative approaches to the new science of water treatment, much of which is still considered groundbreaking.

The concept of shared ownership began in 1995, ensuring that Weston & Sampson would remain a generational, employee-owned company rather than putting control of the firm to the open market. Since then, we instituted an Employee Stock Ownership Plan (ESOP) in 2014 and became a 100% ESOP firm in October 2023.

As a 100% ESOP firm, profits are directed back to the company and

our employee owners, each of whom has a direct influence on company performance. We are proud of the legacy we are leaving as a company where people can spend their entire careers developing their professional skills, working on complex projects, and growing as leaders.

Throughout our history, Weston & Sampson has never wavered on our commitment to our strong corporate culture and our people as our highest priorities. What began as a one-person water and wastewater engineering firm in downtown Boston is now a multi-practice consultancy of close to 900 people.

This monumental anniversary was celebrated on June 27 throughout all office locations with food. drink, and games!



westonandsampson.com





### Thank you to our 2024 Silver Sponsors

### **BL Companies**

BL Companies is honored to have received the 3rd Place Gold Star Award at ACFC-RI's **Engineering Excellence** Awards for Phase 2 of the Armory Village town center Revitalization Plan in Millbury, MA. This pivotal project fosters connections between key Town Center areas and includes enhancements to the existing Veteran's Memorial. Our collaborative efforts with town stakeholders enabled us to align the

design improvements with their vision. We are grateful for the chance to offer our multidisciplinary services to help towns achieve their objectives and appreciate the recognition from ACEC-RI for this project.

blcompanies.com





### **Precision Concrete Cutting**

A national leader in uneven sidewalk repairs working with countless municipalities across America. Celebrating 10-plus years in New England.

With GPS mapping capabilities and patented technology, we inventory and quickly repair trip hazards, helping clients come into ADA compliance and cover miles of sidewalks.

Project notes: We kicked off the season with a downtown Fairfield, CT, project.

Over 700 linear feet of issues were removed in one week and approximately 2.5 sidewalk miles were covered (some double the width).

safesidewalks.com LinkedIn: @pccnewengland



